



*Specialists in the Placement of
Property and Casualty Insurance
Trucking and Non-Standard Automobile
Other Specialty Classes
Both Personal and Commercial
Premium Financing by Suburban E-Z Financing*

5615 W. 95th ST. • P.O. BOX 5000 • OAK LAWN, IL 60455-5000

OCTOBER, 2008



PRODUCER'S POINTERS

Phone 708-423-2350
Main Fax 708-425-5077

Non-Standard
Auto Binder Fax 800-427-2463

PROPERTY AUTHORITY Commercial & Residential

Our in-house authority has been expanded with one of our leading specialty carriers so that we can provide prompt quotes on higher-valued property.

WELDING SUPPLY DISTRIBUTORS PROGRAM

This program was developed to meet the unique coverage needs of welding supply and gas distributors including:

- Comprehensive Property Protection
- Buildings
- Tanks
- Fill-plants
- Business Personal Property
- Business Income, Extra Expense
- Special coverage extension

Comprehensive General Liability

- Limited welding fume defense coverage
- Blanket additional insured by contract
- Misdelivery of liquid products
- AD&D for employees

Comprehensive Auto Protection

- MCS-90 endorsement
- Broad Pollution coverage
- Competitive pricing

Umbrella & Workers Compensation

Send your submissions to quotes@buschbach.com. For more information, call us at **708-424-0100** and select Option 3.

TRUCKING

- **For-Hire**
- **Intermodal**
- **Local – Long Haul**
- **And all other Commercial vehicles**

TOUGHER GL CLASSES

We can do it! Our 'A' rated carrier is aggressively writing the following classes:

- Product Contamination
- First Party Recall
- Product Recall Expense
- Terrorism & Sabotage
- Kidnap & Ransom

Call us for more information or any of your hard-to-place risks.



WELDING PROGRAM

This new program, with our 'A+' rated carrier, is designed for contractors with no more than 15% of receipts from fabrication work, metal erection and/or machinery/equipment installation, servicing or repair. Features include:

- Limits to \$1M/\$2M
- Credits available if welders are certified
- Excess/Umbrella coverage available

The supplemental application is available on our website at www.producerpointers.com or call us at **708-424-0100**, Option 3.

DWELLING PROGRAM

We're here to help you place your specialty dwelling business. Our 'A' rated carriers offer broad coverages and competitive pricing for all your specialty dwellings including:

- High-valued
- Vacant – with or without contents
- Builders Risk / rehab
- Owner occupied
- Tenant occupied
- Bank-owned property
- Condo units



Call us at **708-424-0100** and select Option 2 for a prompt quote and immediate binding.

*Personal Property in Storage
.....we can write it!*

NON-STANDARD AUTO

Universal Casualty Co. will accept Hybrid vehicles effective 10/1/08.

Founders Insurance Co. has made the following changes to its **Indiana** auto program effective 9/15/08 for new business and 11/15/08 for renewals:

- Slight decrease in liability rates
- Slight increase in physical damage rates
- Transfer discount is amended to 10% from 15%
- Renewal discounts amended to:
 - 7% at 6-month renewal
 - 20% at 1-year renewal
 - 35% at 2-year renewal