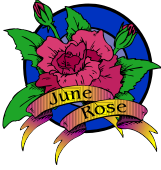


*Specialists in the Placement of
Property and Casualty Insurance
Trucking and Non-Standard Automobile
Other Specialty Classes
Both Personal and Commercial
Premium Financing by Suburban E-Z Financing*

5615 W. 95th ST. • P.O. BOX 5000 • OAK LAWN, IL 60455-5000

JUNE, 2009



PRODUCER'S POINTERS

Phone 708-423-2350
Main Fax 708-425-5077

Non-Standard
Auto Binder Fax 800-427-2463

WELCOME OUR NEW STAFF MEMBERS

Al Kusch is handling property and casualty underwriting in our Commercial Department. Al has over 20 years experience on both the company and the agency side and is anxious to get to know all of our brokers.

Maryann Schultz' primary responsibility is Professional liability although she will also be handling property and general liability. She previously worked for a large agency in Texas and has over 12 years of experience.

Both of these new underwriters are eager to write business so give them a call at **708-424-0100**, Option 3 to discuss your placement needs.

SELF-RATING PROGRAM FOOD VENDORS

You can quote short-term general liability coverage on the spot for Food Booths and Seasonal Food Stands. The season for Fests and Neighborhood Festivals will quickly be upon us.



Submit the enclosed application or call us for immediate binding and the required Certificates of Insurance.

We can also write Liquor Liability Coverage for Special Events

A. M. Best has upgraded the financial strength rating of the IFG Companies and its members to A (Excellent) from A- (Excellent). We proudly represent the following IFG Companies:

- Burlington Insurance Co.
- First Financial Insurance Co.

AUTO SERVICE RISKS PROGRAM

Many carriers have adopted ISO's new Market Segment Program which can provide coverage either on a package basis or a monoline basis and can include:

- Property – including Loss or Damage to Customers' Autos
- Commercial General Liability – including Hired and Non-owned Auto Liability
- Crime

We have markets that are providing coverage on the Garage Form as well as this new Market Segment Form. Call us at **708-424-0100**, Option 3 to see which option works best for your customer.

INCREASED AUTHORITY Property & Casualty

One of our leading specialty carriers has:

- Increased our authority on a number of general liability classes
- Become more flexible on pricing of some additional insured endorsements
- Reduced many minimum premiums

VALET PARKING City of Chicago

Effective 6/1/09, all applications for a valet license in the City of Chicago must include a Certificate of Insurance showing the following minimum limits:

- \$1,000,000 liability
- \$1,000,000 property damage
- \$1,000,000 GKLL

We can provide the necessary coverages along with the required proof of insurance. Give us a call for more information or send your submissions to quotes@buschbach.com.

MOTORCYCLE PROGRAM

Immediate quotations and binding are available through our 'A' rated carriers for all types of motorcycles including:

- Touring bikes
- Sport bikes
- Cruisers
- Classics
- Custom bikes



Call us at **708-424-0100** and select Option 1.

NON-STANDARD AUTO

Universal Casualty Company has recently made some changes including:

- Maximum liability limits available \$25,000/50,000/25,000
- Physical Damage increase of 10%
- Physical Damage only ineligible