



*Specialists in the Placement of
Property and Casualty Insurance
Trucking and Non-Standard Automobile
Other Specialty Classes
Both Personal and Commercial
Premium Financing by Suburban E-Z Financing*

5615 W. 95th ST. • P.O. BOX 5000 • OAK LAWN, IL 60455-5000

NOVEMBER, 2009



PRODUCER'S POINTERS

Phone 708-423-2350
Main Fax 708-425-5077

Non-Standard
Auto Binder Fax 800-427-2463

GARAGE PROGRAM

December 31st is the date for all Garage Dealers including Tow Trucks to renew their license plates and provide proof of insurance. We offer:

- Quick quote turnaround
- Immediate certificates of insurance
- Prompt policy issuance
- Stable, financially strong markets
- Fast claim service

Call our specialists at **708-424-0100**, Option **3**, to discuss your placement needs.

Let us quote the Worker's Comp coverage for your Dealer and Non-dealer customers

SPECIAL EVENTS

We can provide immediate quotes and binding along with any required Certificates of Insurance for all your Special Events. Seasonal events include:

- Christmas Tree Lots
- Visits with Santa
- Parades
- Craft Shows/Bazaars
- Holiday Parties

The Holiday season is right around the corner. Give us a call and let us show you how quick and easy it is to write this business. Our Short-Term Liability Application is available at: www.producerpointers.com

SNOW REMOVAL Auto and General Liability

Call us for a quote before the snow flies! This class generally requires Auto coverage as well as General Liability. Short-term policies are available through our 'A' rated carriers.

Call us at **708-424-0100** and select Option **3** for prompt quotes and immediate binding.

EXCESS & UMBRELLA

Our 'A' rated carrier provides tailored solutions for difficult to place exposures. Coverage can be written in a lead or excess position over approved underlying carriers on either an occurrence or claims-made basis. Target classes include:

- Construction
- Manufacturing
- Wholesale/retail
- Service
- Commercial and habitational real estate
- Municipalities
- School districts

Submit an ACORD application or give us a call at **708-424-0100** and select Option **3**.

Please join us in welcoming ... Maureen Luemen to our staff.

Many of you may have worked with Maureen at her prior agency. She will be handling Personal Auto and Specialty Personal Lines and looks forward to hearing from you.

MOBILE HOME We can write 'em!

- Owner-occupied
- Tenant-occupied
- Seasonal
- Commercial

AUTO UPDATE

Founders Insurance Company, rated A- VII by A.M. Best, has taken a slight increase in both liability and physical damage rates effective 11/1/09 for new business and 12/1/09 for renewals.

The **State of Wisconsin** has made revisions to the minimum automobile insurance requirements:

Effective 11/1/2009:

- Mandatory minimum UM & UIM limits are \$100/300
- Mandatory minimum Medical Payments limit is \$10,000

Effective 1/1/2010

- Mandatory minimum BI & PD limits will be \$50/100/15

Our normal hours will apply on:

Friday 11/27 – 8:00 am to 8:00 pm

Saturday 11/28 – 9:00 am to 5:00 pm



*Happy
Thanksgiving*

TRANSPORTATION

Tow Trucks, Garage Dealers, Non-Dealers ... We Want Them!



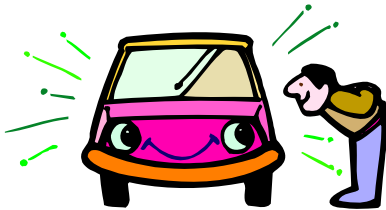
Selling Buses, Cars, Trucks, or Vans?

We specialize in all types of non-franchised sales operations:

- Consignment – Selling on behalf of another
- Retail – Selling to the public
- Wholesale – Selling to other dealers

Let us help with the following types of operations:

- Valet Parking
- Mobile Repair
- Painting
- Detailing
- Motorcycle Repair
- Truck/Tractor/Trailer Repair
- Motor Home & RV Repair
- Repossessing (Towing operations only)
- Repairing
- Servicing
- Storing
- New Tires



**USED
CARS**

Your Customer

All types of automobile, bus, truck, or trailer dealers All types of automobile service, repair, handling including valet & storage operations. Our garage product has many possibilities.

Our Solution

We offer: Garage Liability, Premises Liability, Dealers Physical Damage, Garagekeepers, scheduled auto liability & physical damage. We also offer several extended coverages including Broadened Coverage*, Fire Legal, and Personal Injury Coverage*.

*Not available for auto repossessors.



**AUTO BODY
SHOP**
FREE ESTIMATES

BUSCHBACH INSURANCE AGENCY, INC.
5615 W. 95th Street – P. O. Box 5000
Oak Lawn, Illinois 60455-5000
Phone: 708-424-0100 Fax: 708-425-5077

TIS THE SEASON

Special Events are our specialty. We can write 'em all!



- ♦ Christmas Tree Lots
- ♦ Visits with Santa
- ♦ Parades
- ♦ Craft Shows/Bazaars
- ♦ Holiday Parties

- ♦ Limits to \$1M/2M
- ♦ 'A' rated carriers
- ♦ Competitive premiums
- ♦ Immediate certificates of insurance
- ♦ Prompt policy issuance



Call us for an instant quote

**Buschbach Insurance Agency, Inc.
5615 W. 95th Street – P. O. Box 5000
Oak Lawn, IL 60455-5000
Phone: 708-424-0100 Fax: 708-425-5077
Email: quotes@buschbach.com**

We are YOUR specialty market source!



INSURANCE AGENCY, Inc.

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NEW MARKET

Offering innovative products for niche markets

Product	Maximum Limit of Liability	Minimum Premium
Architects & Engineers	\$5,000,000	\$5,000
Brokerage Casualty	5,000,000	5,000
Brokerage Property	20,000,000	5,000
Builder's Risk	25,000,000	1,500
CAT Property – Quake & Fire	10,000,000	7,500
CAT Property – Wind	5,000,000	7,500
Contractors P & C	10,000,000	Varies by class
Data Privacy & Security	5,000,000	2,000
Environmental Liability	10,000,000	4,000
EPLI	5,000,000	1,000
Excess & Umbrella	10,000,000	1,000
Information Technology E&O	5,000,000	1,850
Inland Marine	5,000,000	750
Insurance Agents & Brokers	5,000,000	10,000
Lawyers	5,000,000	5,000
Medical Malpractice	2,000,000	5,000
Miscellaneous E&O	5,000,000	1,850
Nonprofit D&O	5,000,000	1,200
Ocean Marine	5,000,000	500
Products Liability	5,000,000	3,500
Public Entity	10,000,000	None
Railroad – first party	10,000,000	2,500
Railroad – third party	25,000,000	7,500
Special Transportation	5,000,000	1,000
Specified Medical	5,000,000	2,500
Taxicab Liability	1,000,000	5,000
Tenant Discrimination	5,000,000	2,000

Send your submissions to:

Email: quotes@buschbach.com

Fax: **708-425-5077**