



*Specialists in the Placement of  
Property and Casualty Insurance  
Trucking and Non-Standard Automobile  
Other Specialty Classes  
Both Personal and Commercial  
Premium Financing by Suburban E-Z Financing*

5615 W. 95<sup>th</sup> ST. • P.O. BOX 5000 • OAK LAWN, IL 60455-5000

**FEBRUARY, 2012**



# ***PRODUCER'S POINTERS***

Phone 708-423-2350  
Main Fax 708-425-5077

Non-Standard  
Auto Binder Fax 800-427-2463

## **COMPLEX ACCOUNTS**

*We can help!*

Our 'A' rated markets offer quick, competitive quotes for your hard-to-place or complex accounts with the following characteristics:

- High property values
- Tough GL classes
- Products Liability
- Professional Liability
- Broad coverage needs
- Unique exposures

Our experienced staff is anxious to help you place even the toughest risks. Call our Commercial Department at **708-424-0100** Option 3.

## **CONTRACTORS WANTED**

Let us help you place this business! Immediate telephone quotes are available with our 'A' rated carriers for:

- Artisan / Subcontractors
- Roofers
- Swimming Pool Installation, Maintenance & Repair
- Paving Contractors
- Welders
- Utility Contractors
- Landscaping Contractors
- Metal / Steel Erection
- HVAC Contractors
- *And many others*

Call our Commercial Department at **708-424-0100**, Option 3 to discuss your placement needs.

## **PROFESSIONAL LIABILITY**

We welcome your submissions from **any** state. Our A++ rated carrier offers competitively priced products, broad and unique coverages and quick quote turnaround for:

- Employment Practices Liability
- Technology Professional
- Non-Profit Directors & Officers
- Corporate Directors & Officers
- Community Association Professional
- Insurance Agents E & O
- Real Estate Agents E & O
- Real Estate Appraisers
- *And many others*

Call us at **708-424-0100**, Option 3 for more information and the required application.

## **TRANSPORTATION COMMERCIAL AUTO**

We are your one stop shop for all your Wheels business including:

- Single unit to large fleet
- For-hire trucking
- Intermodal
- Contractors
- Public Auto
- Garbage/Refuse Haulers
- Truck Driving Schools
- Non-emergency Medical Transport
- Social Service Vehicles
- *And all light Commercial Auto*



Call us for a quick, competitive quote or send your submissions to [quotes@buschbach.com](mailto:quotes@buschbach.com).

## **IN-HOME BUSINESS BOP**

RLI's very affordable @ Home Business policy is written on the ISO BOP form. Features include:

- Premiums as low as \$150.00/yr
- Liability limits to \$1M
- Business property to \$100,000
- EDP coverage available
- Loss of income coverage
- Optional coverage for money and securities

Don't leave your customers with coverage gaps. Most homeowners policies do not cover liability or damage to property from business activities. Applications are available at [www.producerpointers.com](http://www.producerpointers.com) or call us for a quick telephone quote.

## **PERSONAL UMBRELLA**

Today's legal environment calls for extra protection for most of your clients. We offer:

- Limits to \$10 million
- \$1 million Excess UM/UIM available
- Expanded underwriting – more acceptability
- No underlying carrier information required
- Immediate availability at affordable rates

Applications are available at [www.producerpointers.com](http://www.producerpointers.com) or call us for a prompt quote.

**What can we quote  
for you today?**

# Artisan Program

## A handy way to bring in business.

Offered by our specialty carrier, rated A+XV by A.M. Best

Property and Liability coverages available on a monoline or package basis for contractors who specialize in one or more eligible trade operations.

### CGL

Coverage available:

- Primary limits up to \$3,000,000 Occurrence/Aggregate
- Electronic Data Liability
- Excess or Umbrella limits up to \$25,000,000
- Available at no additional charge:
  - \$5,000 Medical Payments Coverage
  - Additional Interests—Blanket Coverage when required by contract, written agreement, or written permit for ongoing operations
  - Primary and Noncontributory Wording—Applicable to additional insureds under CG 20 33
  - Waiver of Subrogation—Blanket Coverage included per prior written agreement
  - Per Project Aggregate

### Property

Coverage available:

- Building
- Contents
- Business Income
- Basic, Broad, or Special Form
- Replacement Cost or ACV
- Equipment Breakdown
- Inland Marine
- Accounts Receivable
- Computer Equipment
- Contractor's Equipment
- Installation Floater
- Outside Signs
- Valuable Papers

### Crime

Coverage available:

- Inside the Premises—Theft of Money and Securities
- Inside the Premises—Robbery or Safe Burglary of Other Property
- Outside the Premises



Contact us for fast, competitive quotes and first-rate service.

# PROGRAMS

## COMMERCIAL PROPERTY & CASUALTY

20 of our most popular and competitive programs

Artisan Contractors	Roofing
Alarm Installation	Exercise & Health Studios
Apartments	Detective or Investigative Agencies
Vacant Buildings	Dwellings
Lessors Risks	Office Buildings
Condominium/Homeowners Assns	Grocery Stores
Security & Patrol Agencies	Bars / Taverns
Contractors – Executive Supervisors	Day Nurseries
Home Health Care	Restaurants and Delicatessens
Swimming Pool Contractors	Street Cleaning including snow removal

Call us for prompt, competitive phone quotes.

Phone: 708-424-0100

Fax: 708-425-5077

Email: [quotes@buschbach.com](mailto:quotes@buschbach.com)

**We are your specialty market source!**

# Drive your business with Transportation

*Scottsdale's Transportation Products are a great way to get your business moving, offering a full range of coverages including Auto Liability, Physical Damage, Cargo, and Excess Auto.*

## Classes of Business

- Truckers for hire—radius up to 500 miles in many states
- Physical damage for long haul truckers
- Public livery—taxis, limos
- Garbage haulers/waste disposal
- Buses—school, church, other
- Social services including non-emergency medical transport
- Dirt, sand, and gravel haulers
- Dump trucks
- Mix-in transit
- Contractors
- Retail and wholesale delivery
- Auto dealers
- Tow trucks
- Non-trucking
- And many others!



*Pedal to the metal*